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your good neighbor

V. J. SKUTT
CHAIRMAN OF THE BOARD
D. D. ULFERS
PRESIDENT

HOME OFFICE OMAHA, NEBRASKA

WASHINGTON, D.C., REGIONAL GROUP OFFICE SUITE 1215, 1750 PENNSYLVANIA AVE., N.W. WASHINGTON, D.C. 20006 298-8084 NORMAN C. CONWAY
MANAGER

STAT

May 22, 1967

## Personal and Confidential

Government Employees Health Association Post Office Box 463 Washington, D.C.

Dear Len:

Enclosed is your new master contract for the period January 1, 1967 to December 31, 196%.

You will note that with the exception of the surgical schedule the new contract is nothing more than a shell containing general provisions. The benefit provisions are incorporated by simply inserting a current brochure. In this manner the contract may be kept current even after extensive benefit changes by the insertion of a new brochure.

We feel certain that you will find this format much easier to maintain.

Sincerely,

Norman C. Conway

Regional Manager

NCC:jhh Enclosure

P.S.